

Marketing Study on Apparel Market In Spain



- **Spanish market:**

An Overview on the economy of Spain with a review of the most important geographical, economic and demographic indicators.

The following table shows the most important geographical, economic and demographic indicators of Spain:

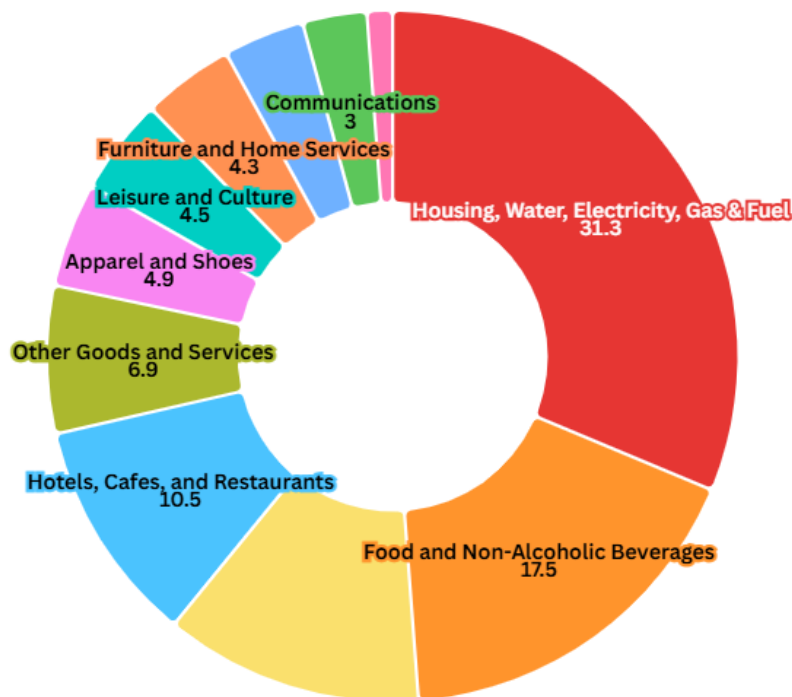
Geographical Indicators	
Indicator	Value
Land Area	505,370 Km ²
Location	Located in southwestern Europe, and bordered to the south and east by the Mediterranean Sea; to the north and northeast by France and the Bay of Biscay; and to the west and northwest by the Atlantic Ocean.
Economical Indicators	
Indicator	Value
GDP	\$ 2,361 Trillion (2024)
Annual growth of GDP (%)	3.2% (2024)
GDP by Sector (2017)	Agriculture 2.5%, Industry 19,5%, and Services 69,1%
Inflation rate	2,8% (2024)
Unemployment rate	11,4% (2024)
Total Exports	\$642,358 Billion (2024)
Main Exported Commodities	cars, packaged medicine, refined petroleum, vehicle parts/accessories, garments
Exports - Partners	France 15%, Germany 10%, Italy 9%, Portugal 9% and UK 6% (2023)
Total Imports	\$568,502 Billion (2024)
Main Imported Commodities	crude petroleum, cars, garments, vehicle parts/accessories, natural gas
Imports - Partners	Germany 11%, France 10%, China 10%, Italy 7% and USA 7 % (2023)
Demographical Indicators	
Indicator	Value
Population	47,280,433 (2024) Female: 50.7% Male: 49.3%
Demographics	0-14 years: 13% 15-64 years: 66.1% Above 65 years: 20,9%
Population growth rate	0.12%(2024)
Average income per capita	48,400 \$ (2024)

Source: 1. The World FactBook
<https://www.cia.gov/library/publications/the-world-factbook/geos/gm.html>
 2. UNdata
<http://data.un.org/en/iso/de.html>

- Production

The apparel industry maintains its status as a foundational sector in the Spanish economy. The total market value of the apparel and textile sector in Spain is estimated to be approximately **€22 billion** in 2024, contributing an estimated **2.8%** to the national GDP. While precise figures for the number of producers and workers are often released with a lag, estimates indicate that the number of companies remains stable or has seen marginal consolidation among SMEs, while total employment has trended upwards, reaching approximately **160 thousand workers** in 2024. The sector’s stability is challenged by structural issues, including intense global competition and rising labor costs across Europe. There is an accelerating trend among Spanish companies towards **nearshoring** production to nearby regions (such as North Africa and Portugal) to reduce logistical risk and time-to-market. Additionally, the industry is heavily focusing investment on **digitalization** and **circular economy compliance** to meet stringent EU sustainability regulations, a major driver of current corporate strategy.

- Consumption



Average Spanish household expenditure in 2024 increased by approximately 4.4% nominally compared to 2023. This growth was mainly driven by higher prices for essential goods and increased spending on social service.

The largest shares of the household budget remained concentrated in Housing, Water, Electricity, Gas, and Fuel (31.3%) and Food and Non-Alcoholic Beverages (17.5%). This prioritization of essentials meant that discretionary spending categories saw slower growth.

The Textile and Apparel sector (Apparel & Shoes) represented approximately 4.9% of total annual expenditure in 2024, showing little change from its share in 2023. This relative stability, despite overall spending growth, suggests that consumers continued to be cautious with non-essential purchases, often delaying the renewal of wardrobes. The fastest growth in 2024 was seen in Hotels, Cafes, and Restaurants and Leisure and Culture, indicating a shift toward experiential consumption.

Trade Movement in Spain for Textile & Apparel

1- With Countries all over the world:

Spanish exports of textiles during 2024 amounted to \$13.689 billion, a decrease of 4.33% compared to \$14.309 billion in 2023. Spanish imports of textiles during 2024 amounted to \$19.568 billion, a decrease of 3.84% compared to \$20.349 billion in 2023. Its trade balance is estimated at approximately \$-5.879 billion in 2024. The following table shows the top ten destinations for the export and import for apparel to / from Spain in 2024.

Spanish Imports		Spanish Exports	
Country	The value "One million" Dollar	Country	The value "One million" Dollar
Total Imports	19,567,864	Total Exports	13,689,309
China	3,705,245	France	2,131,704
Bangladesh	3,628,732	Italy	2,034,255
Turkey	1,890,000	Poland	1,663,183
Morocco	1,843,836	Portugal	1,462,029
Cambodia	1,459,190	Germany	1,144,700
Italy	964,385	Turkey	762,767
Pakistan	950,844	Netherland	516,026
Viet Nam	820,099	Greece	423,644
India	689,716	Belgium	288,676
Portugal	584,065	Romania	280,854

Source: ITC

2- Trade Movement for Knits between Spain and other countries from all over the world in 2022-2024:

The following tables shows the most important imported/exported apparel (knitted) from /to Spain. The table shows that the most important Spanish exports of this chapter are the Pullovers and Saints, whose exports amounted to 1.956.251 billion dollars compared to the imports, which amounted to 2.728.434 billion dollars in 2024.

Code	Product label	Imported value in 2022	Imported value in 2023	Imported value in 2024▼
6110	Jerseys, pullovers, cardigans, waistcoats and similar articles, knitted or crocheted (excl. ...	2,828,319	2,531,044	2,728,434
6109	T-shirts, singlets and other vests, knitted or crocheted	2,146,850	2,032,573	2,092,507
6104	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, ...	1,684,847	1,515,683	1,573,397
6114	Special garments for professional, sporting or other purposes, n.e.s., knitted or crocheted	668,913	561,693	473,702
6103	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches ...	481,891	428,439	425,186
6115	Pantyhose, tights, stockings, socks and other hosiery, incl. graduated compression hosiery ...	386,166	351,266	375,724
6108	Women's or girls' slips, petticoats, briefs, panties, nightdresses, pyjamas, negligés, bathrobes, ...	379,580	346,352	353,110
6102	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	274,890	281,397	341,366
6111	Babies' garments and clothing accessories, knitted or crocheted (excl. hats)	506,686	370,072	334,654
6105	Men's or boys' shirts, knitted or crocheted (excl. nightshirts, T-shirts, singlets and other ...	323,510	332,714	304,851
6112	Track-suits, ski-suits and swimwear, knitted or crocheted	266,613	265,082	256,978
6107	Men's or boys' underpants, briefs, nightshirts, pyjamas, bathrobes, dressing gowns and similar ...	260,868	221,763	236,681
6106	Women's or girls' blouses, shirts and shirt-blouses, knitted or crocheted (excl. T-shirts and ...	110,817	124,740	128,436
6101	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	158,310	136,877	123,715
6116	Gloves, mittens and mitts, knitted or crocheted (excl. for babies)	93,634	91,678	88,853
6113	Garments, knitted or crocheted, rubberised or impregnated, coated or covered with plastics ...	114,960	82,816	87,240
6117	Made-up clothing accessories, knitted or crocheted; knitted or crocheted parts of garments ...	68,126	64,075	61,678

Code	Product label	Exported value in 2022	Exported value in 2023	Exported value in 2024▼
6110	Jerseys, pullovers, cardigans, waistcoats and similar articles, knitted or crocheted (excl. ...	1,946,808	1,769,423	1,966,251
6109	T-shirts, singlets and other vests, knitted or crocheted	1,319,033	1,198,290	1,273,930
6104	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, ...	1,167,758	1,071,221	1,124,030
6111	Babies' garments and clothing accessories, knitted or crocheted (excl. hats)	445,833	433,389	403,462
6114	Special garments for professional, sporting or other purposes, n.e.s., knitted or crocheted	626,412	480,662	364,009
6102	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	220,274	241,686	300,877
6103	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches ...	269,336	191,296	185,799
6112	Track-suits, ski-suits and swimwear, knitted or crocheted	113,667	120,883	131,174
6115	Pantyhose, tights, stockings, socks and other hosiery, incl. graduated compression hosiery ...	138,198	123,841	126,289
6108	Women's or girls' slips, petticoats, briefs, panties, nightdresses, pyjamas, negligés, bathrobes, ...	139,503	129,413	121,113
6117	Made-up clothing accessories, knitted or crocheted; knitted or crocheted parts of garments ...	78,100	92,875	109,110
6105	Men's or boys' shirts, knitted or crocheted (excl. nightshirts, T-shirts, singlets and other ...	124,624	114,844	109,057
6101	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	123,253	92,264	86,266
6113	Garments, knitted or crocheted, rubberised or impregnated, coated or covered with plastics ...	86,689	74,133	85,467
6107	Men's or boys' underpants, briefs, nightshirts, pyjamas, bathrobes, dressing gowns and similar ...	80,763	73,891	76,626
6106	Women's or girls' blouses, shirts and shirt-blouses, knitted or crocheted (excl. T-shirts and ...	71,663	69,203	67,977
6116	Gloves, mittens and mitts, knitted or crocheted (excl. for babies)	29,979	35,917	33,734

The imported and exported knitted Apparel

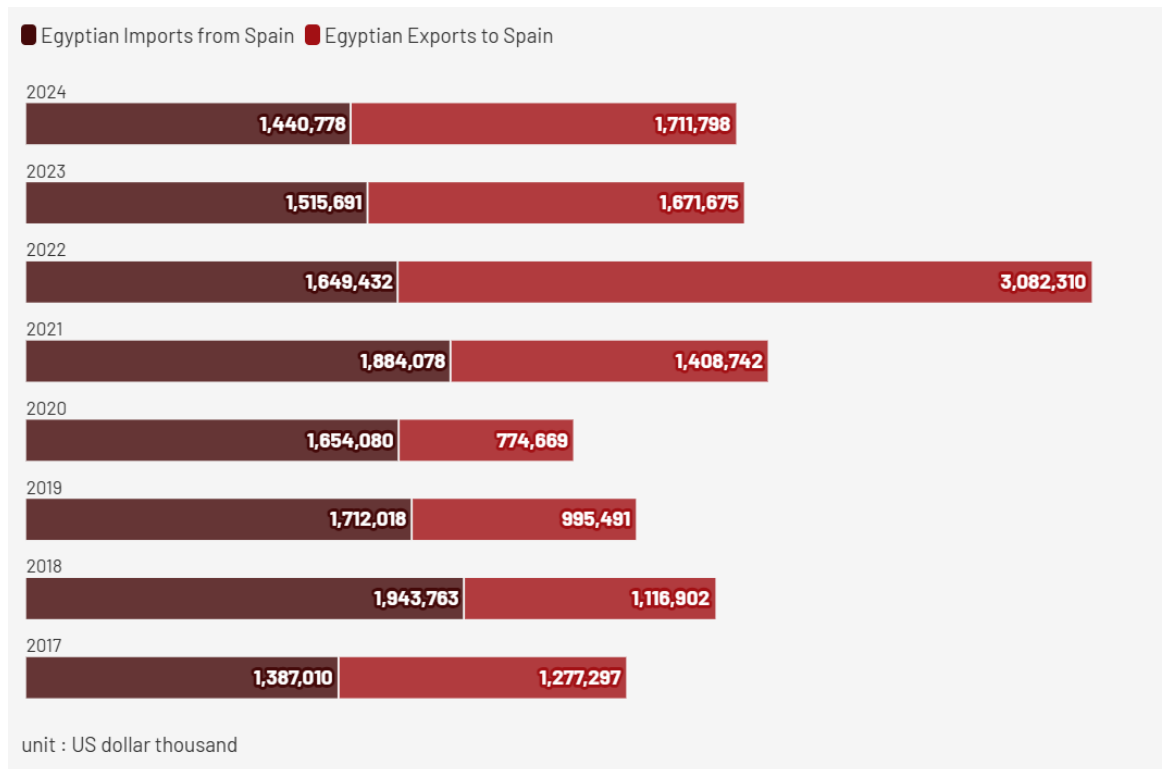
3- Trade Movement for Woven between Spain and other countries from all over the world in 2022-2024:

The following table shows Spain's exports and imports for apparel (woven), Women's suits, crews and jackets showed the highest value of Spain's exports which amounted to 3.130 billion dollars in 2024, at the same year it showed the highest value of Spain's imports which amounted to 3.716 billion dollars.

Code	Product label (H)	Imported value in 2022	Imported value in 2023	Imported value in 2024*
6204	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, ...	4,548,724	4,088,862	3,716,939
6203	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches, ...	1,878,079	1,765,173	1,586,621
6202	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	1,225,107	1,126,879	1,081,330
6206	Women's or girls' blouses, shirts and shirt-blouses (excl. knitted or crocheted and vests)	807,877	718,038	709,808
6201	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	720,717	657,584	573,401
6211	Tracksuits, ski suits, swimwear and other garments, n.e.s. (excl. knitted or crocheted)	564,081	600,111	464,777
6205	Men's or boys' shirts (excl. knitted or crocheted, nightshirts, singlets and other vests)	494,236	506,637	457,073
6210	Garments made up of felt or nonwovens, whether or not impregnated, coated, covered or laminated, ...	490,374	409,166	334,817
6212	Brassieres, girdles, corsets, braces, suspenders, garters and similar articles and parts thereof, ...	324,683	280,847	250,122
6209	Babies' garments and clothing accessories of textile materials (excl. knitted or crocheted ...)	174,884	124,726	106,547
6208	Women's or girls' singlets and other vests, slips, petticoats, briefs, panties, nightdresses, ...	112,599	94,340	86,263
6214	Shawls, scarves, mufflers, mantillas, veils and similar articles (excl. knitted or crocheted)	80,390	84,123	84,293
6207	Men's or boys' singlets and other vests, underpants, briefs, nightshirts, pyjamas, bathrobes, ...	54,161	58,639	51,841
6217	Made-up clothing accessories and parts of garments or clothing accessories, of all types of ...	61,823	56,439	43,693
6216	Gloves, mittens and mitts, of all types of textile materials (excluding knitted or crocheted ...)	24,734	25,798	22,198
6215	Ties, bow ties and cravats of textile materials (excl. knitted or crocheted)	9,709	10,728	9,612
6213	Handkerchiefs, of which no side exceeds 60 cm (excl. knitted or crocheted)	2,301	2,259	2,016
Code	Product label (H)	Exported value in 2022	Exported value in 2023	Exported value in 2024*
6204	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, ...	4,079,972	3,558,063	3,130,445
6202	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	921,270	916,966	920,455
6203	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches, ...	1,055,825	932,558	837,689
6206	Women's or girls' blouses, shirts and shirt-blouses (excl. knitted or crocheted and vests)	735,999	649,487	587,972
6211	Tracksuits, ski suits, swimwear and other garments, n.e.s. (excl. knitted or crocheted)	407,340	433,581	333,968
6201	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, ...	384,829	362,595	324,681
6205	Men's or boys' shirts (excl. knitted or crocheted, nightshirts, singlets and other vests)	312,848	290,968	267,109
6210	Garments made up of felt or nonwovens, whether or not impregnated, coated, covered or laminated, ...	268,776	272,973	215,113
6209	Babies' garments and clothing accessories of textile materials (excl. knitted or crocheted ...)	233,097	227,067	203,214
6212	Brassieres, girdles, corsets, braces, suspenders, garters and similar articles and parts thereof, ...	115,292	105,835	94,463
6217	Made-up clothing accessories and parts of garments or clothing accessories, of all types of ...	81,597	82,260	75,870
6214	Shawls, scarves, mufflers, mantillas, veils and similar articles (excl. knitted or crocheted)	53,834	63,183	55,295
6208	Women's or girls' singlets and other vests, slips, petticoats, briefs, panties, nightdresses, ...	38,849	43,564	37,663
6207	Men's or boys' singlets and other vests, underpants, briefs, nightshirts, pyjamas, bathrobes, ...	34,882	35,658	32,425
6216	Gloves, mittens and mitts, of all types of textile materials (excluding knitted or crocheted ...)	10,275	15,612	13,840
6215	Ties, bow ties and cravats of textile materials (excl. knitted or crocheted)	3,203	4,602	3,211
6213	Handkerchiefs, of which no side exceeds 60 cm (excl. knitted or crocheted)	1,129	815	727

4- Trade Movement for Apparel between Spain and Egypt in 2022-2024:

Egyptian exports for apparel to Spain in 2024 amounted to 155,38 million dollars, increased by 18,34% compared to 131,3 million Euros in 2023, while Egyptian imports from Spain in 2024 amounted to 4,38 million dollars, decreased by 41% compared to 7,47 million dollars in 2023. As a sign of the development of the trade movement between Egypt and Spain of this item, it should be noted that the total Egyptian exports to Spain in 2024 amounted to 1,711 billion dollars while the imports in the same year amounted to 1,440 billion dollars. Egyptian exports to Spain in 2022 reached the highest value of 3,082 billion dollars. The following figure shows the evolution of trade between Egypt and Spain for apparel during the last eight years:



a- Trade Movement for Knits between Spain and Egypt in 2022-2024 :

The following tables present the most significant knitted apparel imported from Egypt and the key apparel items exported from Spain. The data show that Egypt's main export to Spain in this category is T-shirts, with export values reaching 24.3 million dollars in 2024. In contrast, Spain's main export to Egypt is pullovers, amounting to 735 thousand dollars in the same year

Product code	Product label <input type="checkbox"/> <input type="checkbox"/>	Spain's imports from Egypt		
		Value in 2022	Value in 2023	Value in 2024 ▼
6109	T-shirts, singlets and other vests, knitted or crocheted	28,415	19,409	24,319
6104	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, . . .	28,919	25,324	23,226
6110	Jerseys, pullovers, cardigans, waistcoats and similar articles, knitted or crocheted (excl. . . .	15,097	21,197	19,134
6103	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches . . .	2,880	2,694	1,945
6102	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	2,757	1,492	1,700
6107	Men's or boys' underpants, briefs, nightshirts, pyjamas, bathrobes, dressing gowns and similar . . .	30	780	1,578
6105	Men's or boys' shirts, knitted or crocheted (excl. nightshirts, T-shirts, singlets and other . . .	1,468	824	1,050
6106	Women's or girls' blouses, shirts and shirt-blouses, knitted or crocheted (excl. T-shirts and . . .	1,312	1,319	793
6114	Special garments for professional, sporting or other purposes, n.e.s., knitted or crocheted	612	412	474
6115	Pantyhose, tights, stockings, socks and other hosiery, incl. graduated compression hosiery . . .	212	325	465
6101	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	159	317	309
6111	Babies' garments and clothing accessories, knitted or crocheted (excl. hats)	614	290	109
6113	Garments, knitted or crocheted, rubberised or impregnated, coated or covered with plastics . . .	204	47	91
6112	Track-suits, ski-suits and swimwear, knitted or crocheted	415	241	74
6108	Women's or girls' slips, petticoats, briefs, panties, nightdresses, pyjamas, négligés, bathrobes, . . .	68	83	64
6116	Gloves, mittens and mitts, knitted or crocheted (excl. for babies)	0	0	1
6117	Made-up clothing accessories, knitted or crocheted; knitted or crocheted parts of garments . . .	2	4	1

Product code	Product label <input type="button" value="←"/> <input type="button" value="→"/>	Spain's exports to Egypt		
		Value in 2022	Value in 2023	Value in 2024 ▼
6110	Jerseys, pullovers, cardigans, waistcoats and similar articles, knitted or crocheted (excl. . . .	5,820	1,015	735
6109	T-shirts, singlets and other vests, knitted or crocheted	3,055	890	459
6104	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, . . .	2,370	356	201
6111	Babies' garments and clothing accessories, knitted or crocheted (excl. hats)	701	219	124
6108	Women's or girls' slips, petticoats, briefs, panties, nightdresses, pyjamas, négligés, bathrobes, . . .	117	108	79
6103	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches . . .	1,139	142	46
6105	Men's or boys' shirts, knitted or crocheted (excl. nightshirts, T-shirts, singlets and other . . .	250	127	30
6112	Track-suits, ski-suits and swimwear, knitted or crocheted	60	48	24
6114	Special garments for professional, sporting or other purposes, n.e.s., knitted or crocheted	955	119	24
6117	Made-up clothing accessories, knitted or crocheted; knitted or crocheted parts of garments . . .	8	2	23
6102	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	873	39	17
6115	Pantyhose, tights, stockings, socks and other hosiery, incl. graduated compression hosiery . . .	89	15	13
6106	Women's or girls' blouses, shirts and shirt-blouses, knitted or crocheted (excl. T-shirts and . . .	68	30	11
6113	Garments, knitted or crocheted, rubberised or impregnated, coated or covered with plastics . . .	228	10	7
6107	Men's or boys' underpants, briefs, nightshirts, pyjamas, bathrobes, dressing gowns and similar . . .	77	25	6
6101	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	234	58	6
6116	Gloves, mittens and mitts, knitted or crocheted (excl. for babies)	4	2	0

b- Trade Movement for Woven between Spain and Egypt in 2022-2024:

The following tables present the most significant woven apparel imported from Egypt and the key apparel items exported from Spain. The data show that Egypt's main export to Spain in this category is women suits and skirts , with export values reaching 46.9 million dollars in 2024. In addition , Spain's main export to Egypt is women suits and skirts , amounting to 819 thousand dollars in the same year

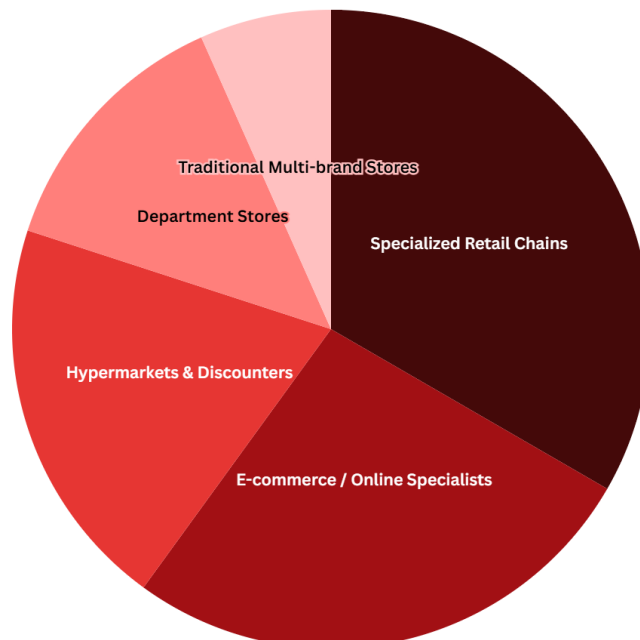
Product code	Product label <input type="button" value="←"/> <input type="button" value="→"/>	Spain's imports from Egypt		
		Value in 2022	Value in 2023	Value in 2024 ▼
6204	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, . . .	16,047	25,443	46,995
6203	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches . . .	18,369	21,089	20,187
6205	Men's or boys' shirts (excl. knitted or crocheted, nightshirts, singlets and other vests)	3,254	6,925	8,664
6201	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	3,182	1,379	1,887
6206	Women's or girls' blouses, shirts and shirt-blouses (excl. knitted or crocheted and vests)	1,094	160	742
6211	Tracksuits, ski suits, swimwear and other garments, n.e.s. (excl. knitted or crocheted)	82	900	703
6202	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	201	274	445
6207	Men's or boys' singlets and other vests, underpants, briefs, nightshirts, pyjamas, bathrobes, . . .	60	133	187
6210	Garments made up of felt or nonwovens, whether or not impregnated, coated, covered or laminated; . . .	5	94	142
6209	Babies' garments and clothing accessories of textile materials (excl. knitted or crocheted . . .	8	63	62
6212	Brassieres, girdles, corsets, braces, suspenders, garters and similar articles and parts thereof, . . .	12	41	22
6217	Made-up clothing accessories and parts of garments or clothing accessories, of all types of . . .	0	2	15
6208	Women's or girls' singlets and other vests, slips, petticoats, briefs, panties, nightdresses, . . .	8	39	1
6214	Shawls, scarves, mufflers, mantillas, veils and similar articles (excl. knitted or crocheted)	2	0	1
6216	Gloves, mittens and mitts, of all types of textile materials (excluding knitted or crocheted . . .	0	0	0
6213	Handkerchiefs, of which no side exceeds 60 cm (excl. knitted or crocheted)	0	0	0
6215	Ties, bow ties and cravats of textile materials (excl. knitted or crocheted)	0	0	0

Product code	Product label <input type="button" value="←"/> <input type="button" value="→"/>	Spain's exports to Egypt		
		Value in 2022	Value in 2023	Value in 2024 ▼
6204	Women's or girls' suits, ensembles, jackets, blazers, dresses, skirts, divided skirts, trousers, . . .	11,541	1,771	819
6201	Men's or boys' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	1,348	188	388
6206	Women's or girls' blouses, shirts and shirt-blouses (excl. knitted or crocheted and vests)	1,894	401	384
6203	Men's or boys' suits, ensembles, jackets, blazers, trousers, bib and brace overalls, breeches . . .	4,379	870	349
6205	Men's or boys' shirts (excl. knitted or crocheted, nightshirts, singlets and other vests)	889	348	169
6202	Women's or girls' overcoats, car coats, capes, cloaks, anoraks, incl. ski jackets, windcheaters, . . .	2,327	215	116
6211	Tracksuits, ski suits, swimwear and other garments, n.e.s. (excl. knitted or crocheted)	520	120	112
6217	Made-up clothing accessories and parts of garments or clothing accessories, of all types of . . .	75	41	100
6209	Babies' garments and clothing accessories of textile materials (excl. knitted or crocheted . . .	563	211	51
6212	Brassieres, girdles, corsets, braces, suspenders, garters and similar articles and parts thereof, . . .	13	38	28
6208	Women's or girls' singlets and other vests, slips, petticoats, briefs, panties, nightdresses, . . .	59	12	22
6214	Shawls, scarves, mufflers, mantillas, veils and similar articles (excl. knitted or crocheted)	32	18	17
6215	Ties, bow ties and cravats of textile materials (excl. knitted or crocheted)	21	18	15
6210	Garments made up of felt or nonwovens, whether or not impregnated, coated, covered or laminated, . . .	342	18	3
6216	Gloves, mittens and mitts, of all types of textile materials (excluding knitted or crocheted . . .	1	0	3
6213	Handkerchiefs, of which no side exceeds 60 cm (excl. knitted or crocheted)	1	1	0
6207	Men's or boys' singlets and other vests, underpants, briefs, nightshirts, pyjamas, bathrobes, . . .	2	0	0

Unit : us thousand dollar

5- Distribution Channels:

In 2024, the distribution channels for textiles and apparel in Spain have stabilized following a period of post-pandemic restructuring. The total number of retail outlets is estimated at approximately **43,850**, representing a slight optimization compared to the **44,100** outlets recorded in 2023, as major brands continue to prioritize larger, "flagship" stores over smaller physical locations. Despite the consolidation of physical stores, the market size reached approximately **€35.2 billion** in 2024, a modest growth from the **€34.8 billion** recorded in 2023. A defining trend of 2024 is the continued rise of E-commerce, which now accounts for nearly a quarter of all sales.



6- Textile Machinery:

The Spanish textile machinery industry in 2024 consists of approximately **100 companies**, maintaining its strong industrial base with over **80%** of these firms located in the province of **Catalonia**. This sector remains highly specialized, with small and medium-sized enterprises (SMEs) making up 85% of the industry. In 2024, total sales for the sector reached approximately **€960 million**, a significant increase from the **€920 million** reported in 2023, driven by a global shift toward sustainable and automated "Industry 4.0" machinery. The industry remains heavily export-oriented, with over **90%** of production sold internationally. While China and India remain key partners, 2024 saw a surge in exports to the **United States, Turkey, and Mexico**, alongside growing demand from emerging hubs in **Vietnam and Bangladesh** for energy-efficient Spanish technology.

7- Technical Requirements :

Apparel and textile exports to Spain must comply with both the established European Union regulations and the new sustainability laws that came into full effect in 2025.

1. Labelling & Product Information

- Regulation (EU) No. 1007/2011: This remains the primary law for fiber composition and mandatory textile labeling. [Access link here](#).
- 2025 Update (Digital Product Passport): Under the Ecodesign for Sustainable Products Regulation (ESPR), textiles are transitioning to digital labeling (QR codes) to provide data on durability and environmental impact. [Access link here](#).

2. Chemical Safety & Restrictions

- Regulation (EC) No. 1907/2006 (REACH): This regulation governs the use of banned chemicals and hazardous substances in the textile industry. [Access link here](#).
- 2025 Update (PFAS Restrictions): New strict limits have been added via Regulation (EU) 2024/2462, specifically restricting "forever chemicals" (PFHxA) used for waterproofing and stain resistance in apparel. [Access link here](#).

3. Circular Economy & Waste Management

- Mandatory Separate Collection (Effective Jan 1, 2025): Under the Waste Framework Directive, all EU member states, including Spain, must now collect textile waste separately. [Access link here](#).
- Spanish Implementation: In Spain, this is enforced through Law 7/2022 on Waste and Contaminated Soils, which makes separate textile collection mandatory as of 2025.

4. Environmental Marketing

- Green Claims Directive: To prevent "Greenwashing," this new law prohibits vague environmental labels (e.g., "Eco-friendly") unless they are backed by verified evidence.

8-Tariffs on Egyptian Exports:

No Tariffs imposed on Egyptian apparels according to the EU Agreement.

9-Tariffs imposed by Spain:

Internal tax (value added): 21%

10-The most important Spanish ports:

- **Valencia Port** <http://www.valenciaport.com>
- **Barcelona Port** <http://www.portdebarcelona.cat/en>
- **Bilbao Port** <http://www.bilbaoport.es/aPBW/web/es/index.jsp>

11-The most important Spanish newspapers:

- El País : www.elpais.es
- El Mundo : www.elmundo.es
- ABC : www.abc.es

12-The most important specialized exhibitions:

MOMAD

http://www.ifema.es/momadmetropolis_01/

13-Affiliates:

- FEDECON
www.fedecon.es
- Asociacion Empresarial del Comercio Textil, Complementos y Piel (ACOTEX)
www.acotex.org
- Asociacion Creadores De Moda De Espana (ACME)
www.creadores.org

14- comments :

The Spanish market is currently dominated by two major forces: Sustainability Legislation (EU Green Deal) and Supply Chain Resilience. Spanish giants like Inditex (Zara) and Mango are aggressively moving toward "Nearshoring"—sourcing closer to Europe to avoid global shipping disruptions and to meet the EU's strict environmental standards. For exporters (like those in Egypt), the opportunity lies in being a fast, reliable, and "green" alternative to Far East manufacturers.

15-Recommendations to Increase Apparel Exports :

1. Align with the "EU Strategy for Sustainable and Circular Textiles"

As of 2024, Spanish importers require products that comply with the Ecodesign for Sustainable Products Regulation (ESPR).

- Implement "Digital Product Passports" (DPP) for garments, which track the lifecycle of the fabric.
- Focus: Use recycled fibers and organic cotton. Spanish brands are prioritizing suppliers who can prove they use less water and fewer chemicals.

2. Leverage "Nearshoring" and Speed-to-Market

Spain's geographical proximity to North Africa and the Middle East is a competitive advantage over China and Vietnam.

- Offer Small Batch Production. Instead of requiring massive minimum order quantities (MOQs), allow Spanish brands to order smaller, frequent batches to reduce their inventory risk.
- Optimize "Door-to-Door" delivery times to under 15 days to compete with the speed of Turkey.

3. Shift to Niche and Functional Segments

Mass-market basics are oversaturated. To grow market share, exporters should target high-growth segments in Spain.

-Sports & Activewear: This sector is booming in Spain. Focusing on technical fabrics (moisture-wicking, antimicrobial) offers higher margins.

-Ethical Fashion: Smaller Spanish boutiques and "slow fashion" labels are looking for transparent factories with certified fair labor practices (WRAP or BSCI certifications).

4. Digital Integration with Spanish Retailers

Spanish brands are moving toward 3D design and digital sampling to reduce waste.

- Invest in 3D Design Software (like CLO 3D). If you can send a digital sample that the Spanish designer can tweak online, you eliminate the cost and time of shipping physical prototypes.

5. Utilize Trade Fairs and B2B Platforms

Visibility in the Spanish market requires a physical presence at key industry events.

Key Events: MOMAD Madrid (The International Fashion, Footwear, and Accessories Exhibition) and Barcelona Fashion Forward.

-Networking: Engage directly with the Texfor (Spanish Textile Confederation) to find local distributors or agents.